

**Market Survey/Request for Sources Information
Beechcraft A-200 Turboprop Pilot Training Services**

General Information:

The Federal Aviation Administration (FAA), Mike Monroney Aeronautical Center (MMAC), is conducting a Market Survey/Request for Information to improve the Government's understanding of the current marketplace and to identify qualified and capable sources. This announcement is not a Screening Information Request (SIR) or a Request for Proposal (RFP) of any kind. Interested sources must respond with information to confirm evidence of their qualifications and capabilities to meet requirements in the attached description. The FAA intends to review all response submittals to establish the acquisition strategy. Responses to this market survey will be used to develop the Source List to be used when the solicitation for this requirement is issued, and will be used to determine if there is adequate competition to set the requirement aside for Socially and Economically Disadvantaged Businesses (SEDB) or Small Business, or open it up for full and open competition. Any interested sources may respond to this market survey. The information identified from this market survey may result in a restricted Screening Process when the RFP is issued. All decisions will be made based on the information provided by vendors responding to this market survey. This survey is being conducted in accordance with FAA Acquisition Management System (AMS) Section 3.2.1.2.1. This survey will support market research obtained from multiple sources and will be utilized for planning purposes only.

The requirement is for qualified and capable sources which have the resources and experience that are required to provide Pilot Training Services for the Beechcraft A-200 Turboprop aircraft. The selected contractor is to provide initial and recurrent ground school, simulator, and flight training to Commercial Practical Test Standards and Instrument Rating Practical Test Standards including Cockpit Resource Management training for FAA inspectors/pilots in the Beechcraft A-200 aircraft.

The NAICS CODE for this requirement will be 611512, Flight Training, with a Small Business Size Standard of \$23.5 million.

All interested vendors are advised that the FAA will not pay for any information or any administrative costs incurred that are associated with any response received from industry in response to this Market Survey/Request for Information. Therefore, any costs associated with vendor's Market Survey/Request for Information submissions will be solely at the interested vendor's expense.

All FAA documents are to be downloaded and printed from the FAA Contracting Opportunities Home Page found at <http://faaco.faa.gov> (or by access through <http://fast.faa.gov>). Please note that documents downloaded from sites other than the FAA's Contracting Opportunities Homepage may not be the latest documents. All FAA SIR amendments will also be shown on this site as "Amendment" when required. Vendors must access this site daily to determine if additional SIR amendments have been issued. Only vendors that respond with information

packages providing the required information demonstrating that their firm meets the minimum requirements will be added to the Source List. The minimum requirements will remain the same for the issued SIR as contained in the requested information for this market survey.

Response to this Market Survey:

Any information provided in response to this market survey will be used for informational purposes only and will not be released. Any proprietary information submitted will be protected if appropriately marked. Vendor participation in any informational session is not a promise of future business with the FAA.

Interested sources should provide evidence of qualifications/capabilities available to provide experienced qualified management and technical personnel to conduct the required inspections and inspection data management services.

Attachment A includes a request for information describing the vendor's available resources and equipment. Attachment B includes a request for reference information for the vendor's performance on previous contracts. Attachment C is a business declaration form for descriptive information regarding the business status of the vendor. Attachment D is a draft Performance Work Statement.

Response submittals must include information for the following four (4) requests:

1. Documentation that clearly demonstrates that the interested vendor is qualified and capable of providing the required services. The format of the documentation is at the discretion of the vendor.
2. Responses to the requested information in Attachment A.
3. Responses to the requested information in Attachment B.
4. Responses to the requested information in Attachment C.

All response submittals (one response per company) are to be provided with a cover letter on company letterhead. **Responses must be received no later than 3:00 P.M., local time, October 12, 2007.** Market survey responses received after the time and date specified may be determined to be late and may not be considered.

The FAA prefers that all response submittals, including attachments, be submitted electronically to the following email address: randall.bratcher@faa.gov Responses should be submitted in a portable document format (i.e. .pdf file); however, Microsoft Word is acceptable.

If you cannot respond electronically, please send response submittals to:

Federal Aviation Administration
Attn: Randall L. Bratcher, Contract Specialist (AMQ-310)

Mailing Address:
P.O. Box 25082

Oklahoma City, OK 73125

Physical Address:

6500 S. MacArthur Boulevard
Oklahoma City, OK 73169-6901

Point of contact is Randall L. Bratcher, Contract Specialist, at e-mail randall.bratcher@faa.gov or telephone (405) 954-8860 or FAX (405) 954-3030.

NOTICE for informational purposes for Minority, Women-owned and Disadvantaged Business Enterprises: The Department of Transportation (DOT), Office of Small and Disadvantaged Business Utilization (OSDBU), has a program to assist small businesses, small businesses owned and controlled by socially and economically disadvantaged individuals, and women-owned concerns to acquire short-term working capital assistance for transportation-related contracts. Loans are available under the DOT Short Term Lending Program (STLP) at prime interest rates to provide accounts receivable financing. The maximum line of credit is \$500,000. For further information and applicable forms concerning STLP, call the OSDBU at (800) 532-1169.

NOTE: Any contract awarded for the requirements above will contain the AMS Clause 3.3.1-33 **Central Contractor Registration** (April 2006). Award cannot be made to a vendor that has not accomplished this registration. See paragraph (d) of the clause below:

**** (d) If the offeror does not become registered in the CCR database in the time prescribed by the Contracting Officer, the Contracting Officer may proceed to award to the next otherwise successful registered offeror.*

ATTACHMENT A: Qualifications/Capabilities (to be completed by vendor and returned)

ATTACHMENT B: References (to be completed by vendor and returned)

ATTACHMENT C: Business Declaration (to be completed by vendor and returned)

ATTACHMENT D: Draft Performance Work Statement

ATTACHMENT A

Beechcraft A-200 Turboprop Pilot Training Services

Given the description of work identified above:

1. Describe your resources and equipment available to meet the requirements for the services of the type described above.

ATTACHMENT B

Beechcraft A-200 Turboprop Pilot Training Services

Provide three references for contract(s) performed for same or similar work during the last 5 years. On a separate sheet, describe the service arrangements provided for each, related services, and provisions.

(a.) Government Contract? () Yes () No Period of Performance: _____

Contract Value: \$_____ Contract Number: _____

Mutual agreement for performance with Co. Name/location: _____

Whom may we contact for performance information?

Name and Title: _____ Telephone: _____

E-mail: _____

(b.) Government Contract? () Yes () No Period of Performance: _____

Contract Value: \$_____ Contract Number: _____

Mutual agreement for performance with Co. Name/location: _____

Whom may we contact for performance information?

Name and Title: _____ Telephone: _____

E-mail: _____

(c.) Government Contract? () Yes () No Period of Performance: _____

Contract Value: \$_____ Contract Number: _____

Mutual agreement for performance with Co. Name/location: _____

Whom may we contact for performance information?

Name and Title: _____ Telephone: _____

E-mail: _____

ATTACHMENT C

BUSINESS DECLARATION

1. Name of Firm: _____

2. Address of Firm: _____

3. a. Telephone No. of Firm: _____ b. Facsimile No. of Firm: _____

4. a. Name of Person Making Declaration: _____

b. Telephone No. of Person Making Declaration: _____

c. Position Held in the Company: _____

5. Controlling Interest in Company: ("X" all appropriate boxes)

☐ Black American ☐ Hispanic American ☐ Native American ☐ Asian American

☐ Female Non-Minority ☐ Male Non-Minority ☐ Female ☐ Male

☐ 8(a) Certified (Certification letter attached) ☐ Other (Specify) _____

6. Is the person identified in Number 4 above, responsible for day-to-day management and policy decision making, including but not limited to financial and management decisions?

☐ Yes ☐ No (If No, provide the name and telephone number of the person who has this authority.)

7. Nature of Business (Specify all major services/products and NAICS codes.) _____

8. a. Years the firm has been in business: _____ b. No. of Employees: _____

9. Type of Ownership: ☐ Sole Ownership ☐ Partnership ☐ Other (Explain) _____

10. Gross receipts of the firm for the last three years: (a) Year Ending: _____ Gross Receipts: \$ _____

(b) Year Ending: _____ Gross Receipts: \$ _____ (c) Year Ending: _____ Gross Receipts: \$ _____

11. Tax Identification Number (TIN)/Employer Identification Number (EIN)/Social Security Number (SSN),
and Data Universal Numbering System (DUNS): _____

Privacy Act Statement: The TIN/EIN/SSN is required to comply with the reporting requirements of 26 U.S.C. 6041, 6041A and 6050M and implementing regulations issued by the Internal Revenue Service (IRS). Failure to provide the information may exclude you from doing business with the Federal Aviation Administration.

12. Is the firm a small business? ☐ Yes ☐ No

I DECLARE THAT THE FOREGOING STATEMENTS CONCERNING _____
ARE TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE, INFORMATION, AND BELIEF. I AM AWARE
THAT I AM SUBJECT TO CRIMINAL PROSECUTION UNDER THE PROVISIONS OF 18 U.S.C. 1001.

Signature: _____ Date: _____

Typed Name and Title: _____